



# "Fueling the Future: Innovation & Entrepreneurship in Petroleum Product"

"Entrepreneurship: The Engine Driving  
Petroleum's Future"

**Mr. Priyanshu Jitendrakumar  
Jain (Proprietor)**



**26 AUG, 2025**

**At 01:00PM -Onwards**



**PIT, room no. :- 172-7**

**Online :- <https://meet.google.com/jjk-vetw-nsk>**



**Co-ordinator :- Dr. Bhola Kumar, Assistant  
Professor Petroleum Engineering  
Department**

**Convenor :- Dr. Swapnil Parikh,  
Principal, PIT**



# A Report

## Fueling the Future: Innovation & Entrepreneurship in Petroleum Product"

*Theme: "Entrepreneurship: The Engine Driving Petroleum's Future"*

<b>ACTIVITY TYPE</b>		Online session on <b>Fueling the Future: Innovation &amp; Entrepreneurship in Petroleum Product"</b> <i>Theme: "Entrepreneurship: The Engine Driving Petroleum's Future"</i>	
<b>DATE &amp; TIME</b>		<b>26 August 2025, 1:00 Pm to 4:00 PM</b>	<b>Duration</b>  <b>One Day</b>
<b>SEMESTER</b>		<b>All</b>	<b>No. of participants</b>  <b>100</b>
<b>EXPERT NAME WITH DESIGNATION</b>		<b>Mr. Priyanshu Jain (Proprietor)</b>	
<b>NAME OF EXPERT'S ORGANIZATION</b>		Founder of <b>JIYA PETROTRADE</b> (Fueling Industrial Strength)	
<b>EXPERT CONTACT DETAILS</b>		<b>+91-7226922345,</b>	
<b>FACULTY COORDINATOR</b>		<b>Dr. Bhola Kumar Paswan</b>	
<b>FACULTY CONTACT DETAILS</b>		<b>9570063547</b>	
<b>SPONSORING AUTHORITY</b>	<b>-NA-</b>	<b>SPONSORING AMOUNT</b>	<b>-NA-</b>

An expert talk was organized by the Department of Petroleum Engineering, Parul institute of Technology, Parul University, Vadodara on the topic of delivered by **Mr. Priyanshu Jain, (Proprietor)** of **Jiya Petro Trade**. The main objective of the session was to provide students with practical insights

into how petroleum engineering knowledge can be applied to establish and grow a business in the oil trading sector. The talk aimed to explain essential business strategies such as pricing, purchasing, and marketing, while also highlighting the mindset, skills, and entrepreneurial vision required to succeed in this competitive industry. A key purpose of the session was to motivate students to look beyond conventional technical roles in the petroleum sector and explore entrepreneurship as a promising career path.

**Objective:**

1. To provide students with practical insights into starting and managing an oil trading business.
2. To connect petroleum engineering knowledge with its real-world entrepreneurial applications.
3. To explain essential business strategies such as pricing, purchasing, and marketing in the oil sector.
4. To highlight the skills and mindset required for successful entrepreneurship in oil trading.
5. To motivate students to explore entrepreneurship as a career option beyond conventional industry roles

**Outcomes:**

1. Gained awareness about entrepreneurial pathways available in the oil and petroleum industry.
2. Learned key business strategies related to pricing, purchasing, and marketing in oil trading.
3. Understood the importance of entrepreneurial skills such as risk-taking, patience, adaptability, and customer engagement.
4. Identified common challenges in oil trading (cash flow, competition, logistics) and practical solutions to address them.
5. Developed an appreciation for starting small, building networks, and scaling a business strategically

**Activity Details:**

The expert talk was delivered by **Mr. Priyanshu Jain, Proprietor of Jiya PetroTrade**, who shared his journey from being a petroleum engineering graduate to becoming a successful entrepreneur in the oil trading business. He emphasized the advantages of industry knowledge, market understanding, and networking in establishing a business. Mr. Jain explained preparatory steps such as evaluating competition, planning investment, and choosing the right location for operations. He highlighted pricing and purchasing strategies that balance profitability with competitiveness and stressed the importance of supplier relationships. The session also covered marketing techniques, including the use of social media platforms and word-of-mouth networking, to build trust and attract customers. Furthermore, Mr. Jain discussed customer engagement strategies, focusing on technical knowledge sharing, timely delivery, and after-sales support. Challenges like cash flow management, building trust, and logistics were addressed with practical solutions. The talk concluded with valuable tips on starting small, continuously learning, and prioritizing customer satisfaction, leaving students inspired to consider entrepreneurship as a viable career path.

**Benefits in terms of learning/Skill/Knowledge obtained:**

- Gained practical learning on how petroleum engineering concepts can be applied in business and entrepreneurship.
- Learned about market evaluation, pricing strategies, purchasing approaches, and customer engagement in the oil trading sector.
- Developed entrepreneurial skills such as risk-taking, adaptability, patience, and decision-making.
- Improved practical business skills including supplier negotiation, financial planning, and the use of social media for marketing.
- Acquired knowledge of real-world challenges like cash flow issues, logistics, and competition, along with solutions to manage them.
- Broadened perspective by integrating technical knowledge with entrepreneurial strategies, motivating exploration of diverse career opportunities.

## Glimpses of Activity

**Mindset Before Entering Business**

- Mindset
- Networking is your net worth
- Interest & Focus
- Investment
- Knowledge & Legal Setup

JIYA PETROTRADE  
FUELING INDUSTRIAL STRENGTH.  
ONE DROP AT A TIME.

Priyanshu is presenting

B

The screenshot shows a Google Meet interface. The top portion displays a presentation slide with the title 'Mindset Before Entering Business' in orange. Below the title is a bulleted list: 'Mindset', 'Networking is your net worth', 'Interest & Focus', 'Investment', and 'Knowledge & Legal Setup'. In the bottom right corner of the slide is the 'JIYA PETROTRADE' logo with the tagline 'FUELING INDUSTRIAL STRENGTH. ONE DROP AT A TIME.' Below the slide, a black bar indicates 'Priyanshu is presenting'. At the bottom left, there is a purple circle with a white letter 'B'. At the bottom right, a video feed shows a man (Priyanshu) speaking, with a green volume icon in the corner. A small notification at the bottom of the slide reads 'www.google.com is sharing your screen' with 'Stop sharing' and 'Allow' buttons.

## Customer Engagement

- Understand customer requirements
- Provide technical knowledge about products
- Ensure quick delivery and after-sales support
- Maintain strong communication

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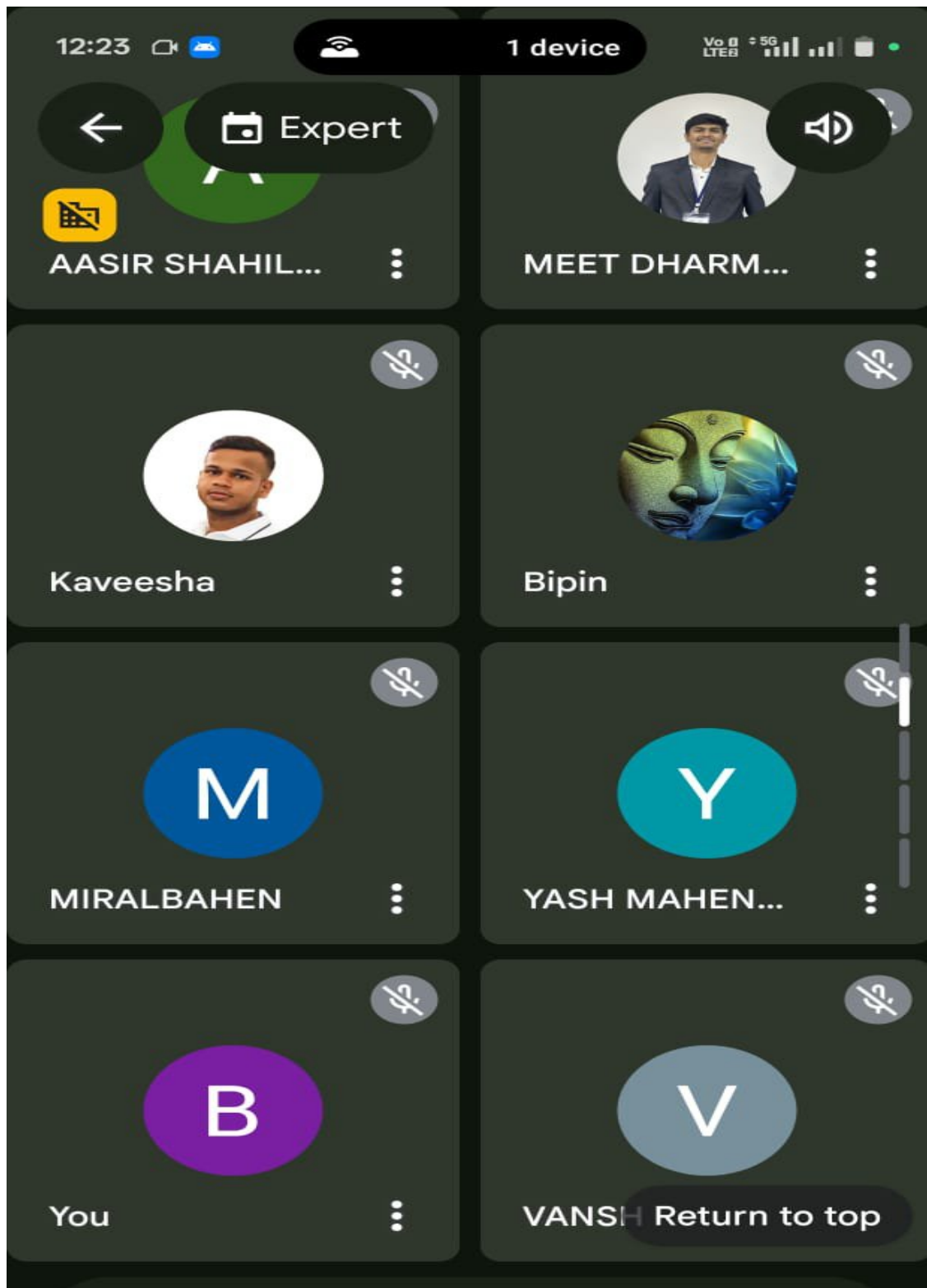
Close



Priyanshu is presenting





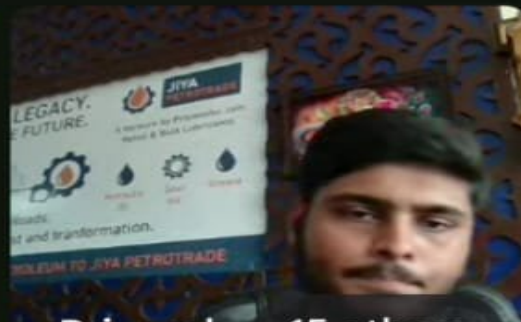


## Starting Your Own Oil Trading Business

By Priyanshu Jain | Proprietor, Jiya PetroTrade




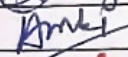


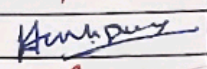

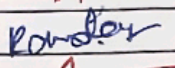

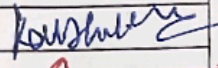

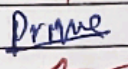

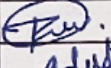
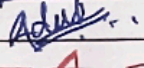


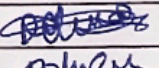
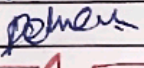


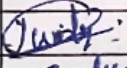
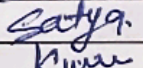
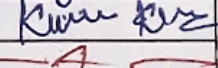

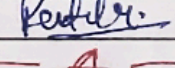



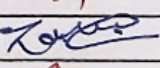

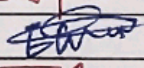

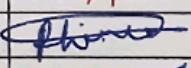
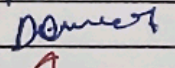

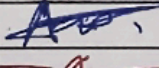

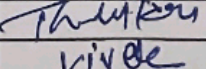
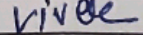
Priyanshu is presenting






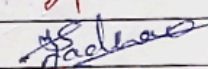
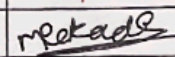
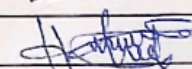
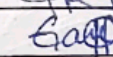
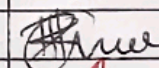
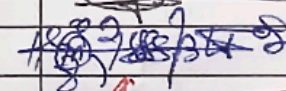
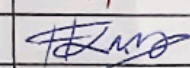
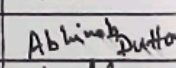
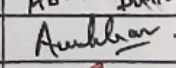



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PARUL INSTITUTE OF TECHNOLOGY  
B.TECH PETROLEUM ENGINEERING  
Attendance Sheet Date - 26-08-2025  
Sem 3

Sr.NO	Enrollment no.	Students Name	Sign
1	2403051170001	AGRAWAL VANSH VISHNUBHAI	
2	2403051170002	ANKIT	
3	2403051170003	BATLA RAJESH	
4	2403051170004	CHAUHAN MIRALBEN NARESHKUMAR	
5	2403051170005	HARSHIT SONI	
6	2403051170006	KHAN RAFAKAT ASLAM	
7	2403051170007	MAYANK PANDEY	
8	2403051170008	PATEL DARSH KALPESHBHAI	
9	2403051170009	PATEL KAUSHIKKUMAR RAVINDRABHAI	
10	2403051170010	PATEL SUFIYAN	
11	2403051170011	PRINCE KUMAR	
12	2403051170012	SUVVARI YOSHITHA SUREKHA	
13	2403051170013	TANZIL ALAM	
14	2403051170014	ADITYA KUMAR	
15	2403051170015	AGOTH AWAI DENG	
16	2403051170016	BIWOU WICHAR KUACH	
17	2403051170017	DELILAH RUMINTS	
18	2403051170018	DELVA ESTER MALENCE	
19	2403051170019	HAFIZA MANYUAT KUEK DENG	
20	2403051170020	JOALANE LEPELI	
21	2403051170021	JUDY RINDZE CHAMBAL	
22	2403051170022	KESARI SATYA VENKATA DINESH	
23	2403051170023	KUR LUAL AWER	
24	2403051170024	MAGAMMANAGE KAVEESHA RIDMAL	
25	2403051170025	MIRTES RAÍSSA ABDUL KHAN	
26	2403051170026	POTALA UTTEJ	
27	2403051170027	WECNYIN MARIAL BUOT	
28	2403051170028	WILTON LUIS RAVACHOL BASÍLIO	
29	2403051170029	ZONUNMAWIA	
30	2403051170030	EVANILSON GILSON TOMÁS TANGAY	
31	2403051170031	SODHAPARMAR AKSHAYKUMAR BHARATSINH	
32	2403051170032	EGNESS MATEUS CARICHE	
33	2403051170033	RHEMAN ROBERT	
34	2403051170034	DENG ALEU TOR ALEU	
35	2403051170035	AGUSTINO JADALA JOEL MINDO	
36	2403051170036	ANDREW ABBAS ATARE ODWA	
37		SONI DHURUVESH BAKULBHAI	
38		TALHA KHAN	
39		PADHIYAR VIVEK SHAILESHBHAI	

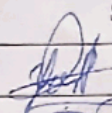
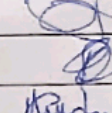
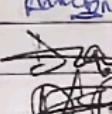
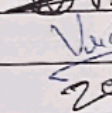
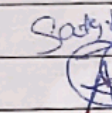
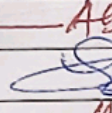
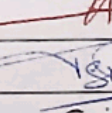
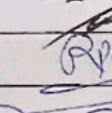
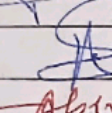
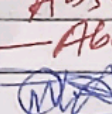
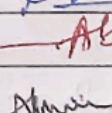
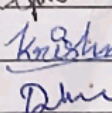
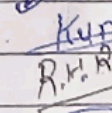
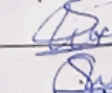




**PARUL UNIVERSITY**  
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**B.TECH PETROLEUM ENGINEERING**  
**Attendance Sheet Date - 26-08-2025**  
**Sem 5**

Sr. No.	Tem. NO.	Student Name	Sign
1	2303051170001	ABIN JAIMON	
2	2303051170002	DALWADI ABHISHEK PRADEEP	<del>A</del>
3	2303051170003	DEHARIYA RUDRAKSH AJAY	<del>A</del>
4	2303051170004	JADHAO SEJAL VIJAY	
5	2303051170005	MD AHMAD KHAN	<del>A</del>
6	2303051170006	MOHD ZEESHAN KHAN	<del>A</del>
7	2303051170007	PATEL JALKUMAR GAURANGKUMAR	<del>A</del>
8	2303051170008	ROKADE MOHIT MADHUKAR	
9	2303051170009	DEEP LUIS PARESH	Deep.L
10	2303051170010	HENRY LOBUSE CHARLES MORBE	
11	2303051170011	JOSIAH GAU	
12	2303051170012	KUR AYUEL KUR LUAL	<del>A</del>
13	2303051170013	LUANA DA ROSARIO ANTONIO PAULINO	<del>A</del>
14	2303051170014	MARIAK MANYUAT DENG	<del>A</del>
15	2303051170015	PAUL A. KUORO	
16	2303051170016	TOMMY HOA	<del>A</del>
17	2303051170018	DAVID ANTHONY ADWOK	<del>A</del>
18	2303051170019	JOSE ALAGE	<del>A</del>
19	2303051170020	MICHAEL UNDI	
20	2303051170021	RAKESH SHARMA	<del>A</del>
21	2303051170022	VINOTH B	<del>A</del>
22	2303051170023	WASHINGTON TAKURA MUSVAIRE	<del>A</del>
23	2303051170024	ACHUMA JOYCE MUSA LOTIAM	<del>A</del>
24	2303051170025	NOMATHEMBA NAMENDA	<del>A</del>
25	2303051170026	TONY GAITANO LADO LOGGALE	<del>A</del>
26	2303051170027	FRANCIS AINA	
27	2303051170028	ISRAEL GARIN	<del>A</del>
28	2303051170029	KANG JACOB JENARO	<del>A</del>
29	2303051170030	MOKHOEBI CLETHUS MASIPHOLE	<del>A</del>
30	2403051177001	ABHINO B DUTTA	
31	2403051177002	ANUBHAV KAUSHIK	
32	2403051177003	BAROT MEET YOGENDRAKUMAR	<del>A</del>
33	2403051177004	PATEL PUJAN MANOJKUMAR	
34	2403051177005	BHATT YUGKUMAR YOGESHBHAI	<del>A</del>



**PARUL UNIVERSITY**  
**FACULTY OF ENGINEERING AND TECHNOLOGY**  
**PARUL INSTITUTE OF TECHNOLOGY**  
**B.TECH PETROLEUM ENGINEERING**  
**Attendance Sheet 26-08-2025**  
**Sem 7**

SR NO	ENROLLMENT NO.	NAME OF THE STUDENT	Sign
1	2203051170001	AJMERI YASH MAHENDRABHAI	
2	2203051170002	AWUT SIMON KUAJOK	
3	2203051170003	BIPIN DUBEY	
4	2203051170004	CHIRATIDZO FINANCE MUDONHI	
5	2203051170005	DANIEL DENG AKOL MADUT	
6	2203051170006	JAMES ABARACH AYOK	
7	2203051170007	PATEL VRAJKUMAR ALPESHBHAI	
8	2203051170008	PATEL ZED AHMEDALI	
9	2203051170009	SATYKAM GOUTAM	
10	2203051170010	ADARSH MISHRA	
11	2203051170011	DAVID DENG MAPUOR	<del>Absent</del>
12	2203051170012	EUCLICES CARINA ELIZARDA DOS REIS	
13	2203051170013	PETERO KEWEER CHOL	<del>Absent</del>
14	2203051170014	TSIORY NY AMBININTSOA FABRICE RAKOTOMAHANINA	
15	2203051170015	BIAR JUACH BIAR	
16	2203051170016	ROHIT KUMAR	
17	2203051170017	SHAIK MOHAMMAD MUSTAK	
18	2203051170018	NURUDEEN AJIBOLA HALIYAH	
19	2203051170019	NYASHA JAMES MUTINHIMA	<del>Absent</del>
20	2303051170017	BEN MARIAL MAJUR LEINY	<del>Absent</del>
21	2303051177001	AMIN MEET DHARMESHBHAI	
22	2303051177002	DESAI SHREYASH HIMANSHUBHAI	<del>Absent</del>
23	2303051177003	KHALIFA AASIR SHAHILHUSEN	
24	2303051177004	PARMAR KRISHNA KAUSHIKBHAI	
25	2303051177005	PATEL DHRUVKUMAR NAGINBHAI	
26	2303051177006	PATEL KUNJKUMAR VIPULBHAI	
27	2303051177007	RANA RAJVIRSINH HEMENDRASINH	
28	2303051177008	PATEL SMITBHAI CHIRAGBHAI	
29	2303051177009	CHAUHAN SHIVKUMAR RAJANKUMAR	